

# *MOVER* and **SHAKER**<sup>™</sup> *Session*

## An Hour of Power

Are you tired of parades of PowerPoint presentations?  
Try our never-fail *Mover and Shaker*<sup>™</sup> session.



### DESCRIPTION

Great organizations are comprised of people who are knowledgeable and who know how to get things done. And since each one of us has amassed a wealth of knowledge, it seems a shame to keep that knowledge private. When two people interview each other, they share their knowledge and know-how with each other -- and strengthen their relationship.

A *Mover and Shaker*<sup>™</sup> Session is a dynamic information exchange process that maximizes the human capital of any gathering. Watch the room heat up as your Movers & Shakers share ideas, offer resources and learn from each other in this fast-paced, structured interviewing process.

The session begins with a opening powerful message -- how our 'net worth' is in our network. Then participants are identified as either a Mover or a Shaker. Interviewing pairs are given a list of questions to ask each other. After a quick review of interviewing basics, pairs have eight minutes to interview each other. Once the buzzer sounds, the Movers move and the Shakers stay where they are...and the process begins again! Typically we conduct three rounds of interviews. Once the interviewing is over, highlights of the conversations are captured in small groups.



Watch as people get energized by the process. Then watch the significant returns you get on this investment in sharing professional expertise and strengthening relationships.

### DETAILS

Time: 60 – 90 minutes  
Size: Can accommodate unlimited number of people  
Location: Can be conducted anywhere

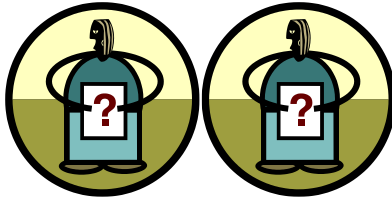
*I'm a*  
**SHAKER**

**DILLONMARCUS**  
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*I'm a*  
**MOVER**

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## ***On the Fast Track To Getting to Know Your Colleagues*** **Interview Questions**

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- ***What is the history of your name? (were you named after someone, does your name mean something in another language)***
- ***What is your role and what does a typical day look like for you?***
- ***What's a professional tool, practice or trick-of-the-trade that you've discovered that you find really helpful?***
- ***If I came to visit your hometown, what would you show me? (Your hometown can be where you live now or where you grew up.)***



***"It was a fantastic program and a memorable day!  
Thank you for putting it together and really giving our team a boost  
as we head into the homestretch this year."***

**Steve Stolfi  
VP, Corsearch**

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